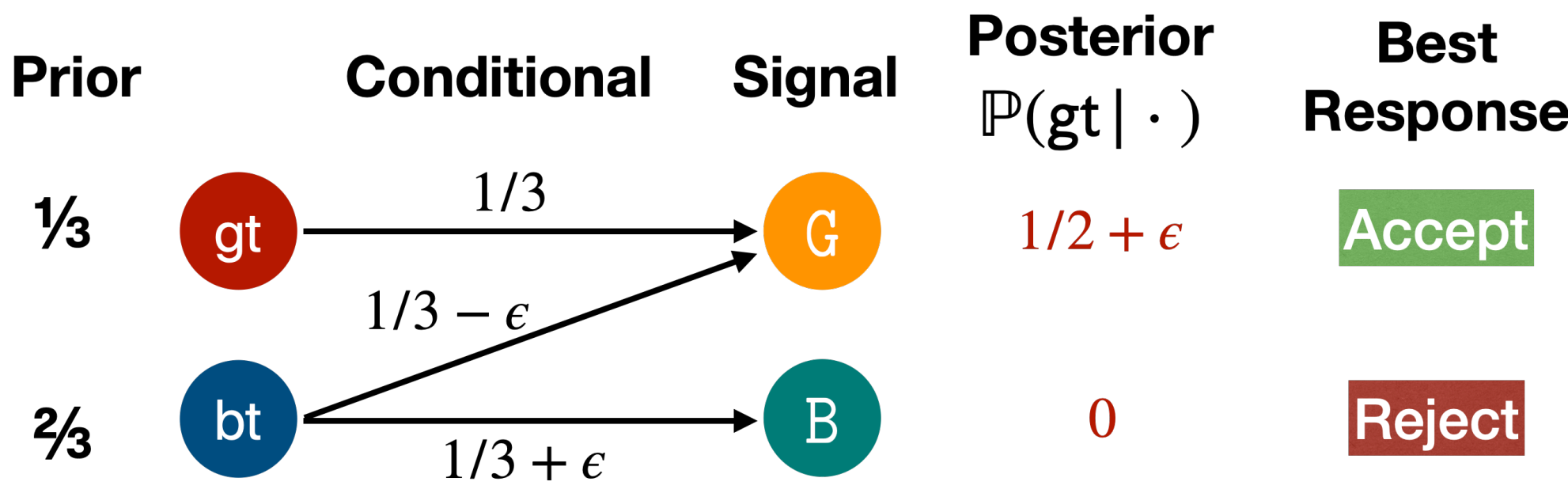
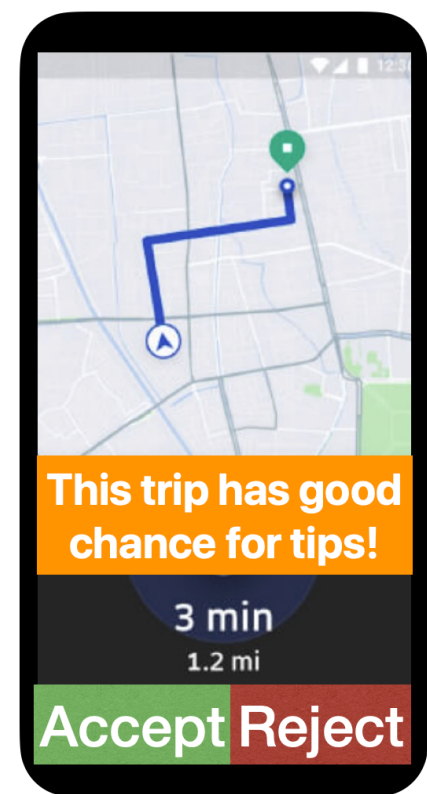


Sequential Information Design: *Markov Persuasion Process and Its Efficient Reinforcement Learning*

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A Real-world Example of Sequential Information Design: Ride-hailing Platform



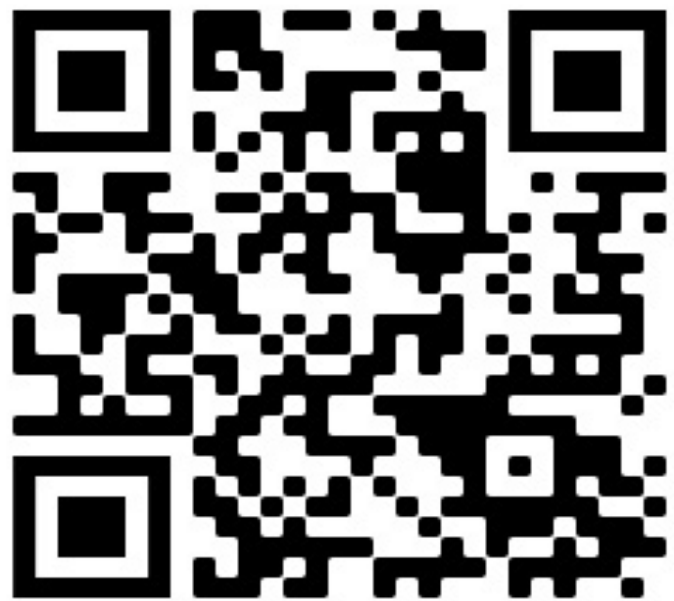
The sequential nature of this problem:

State Transition Driver supply and rider demand are affected by decisions.

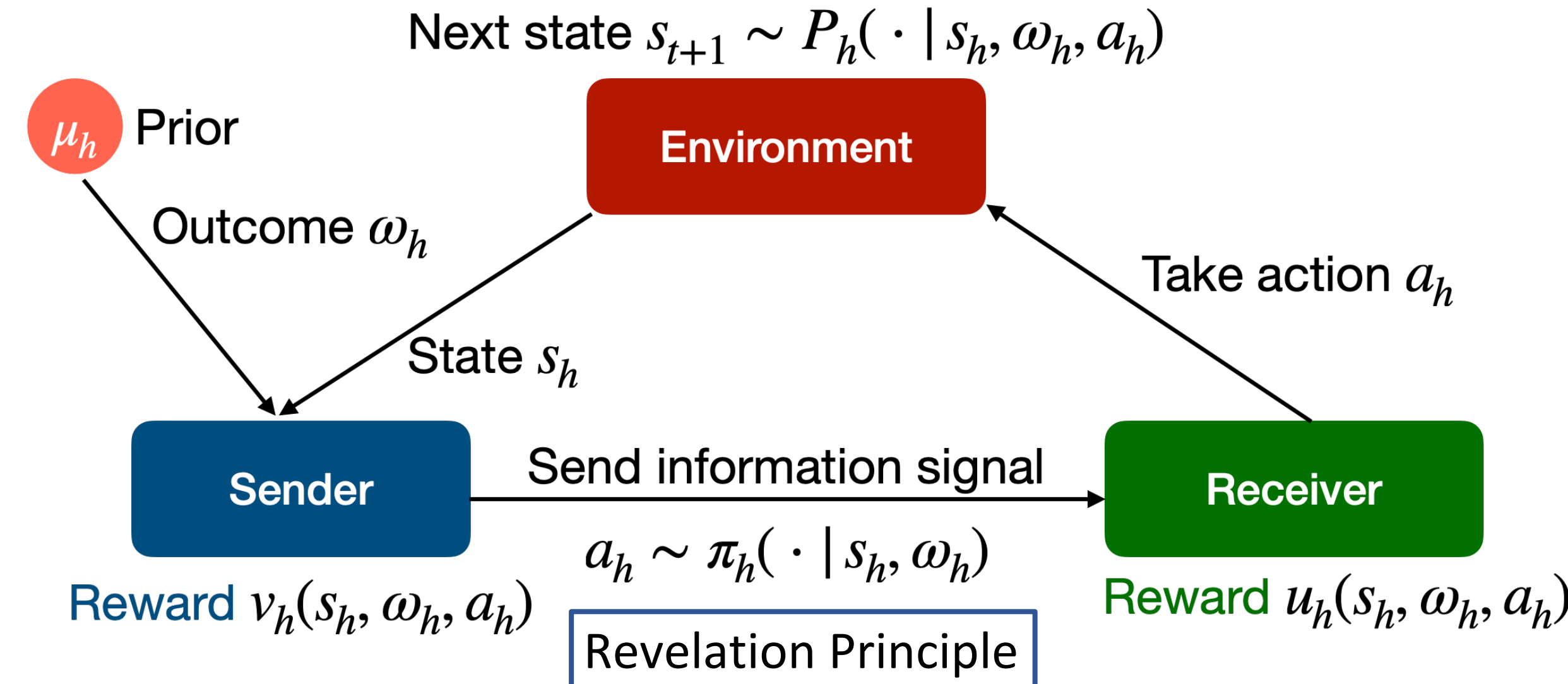
Cumulative Utility Platform optimizes for the welfare in the long run.

This necessitates the combination of information design and planning.

Full Paper



MPP: the Markov Persuasion Process



Optimal signaling policy $\pi^* = \{\pi_h^*\}$ is greedy

w.r.t. each Q_h^* recursively defined as,

State-action function: $Q_h^*(s, a) = v_h(s, a) + \mathbb{E}_{s_{h+1} \sim P} [V_{h+1}^*(s_{h+1})]$

Value function: $V_h^*(s) = \max_{\pi_h} \mathbb{E}_{\omega \sim \mu_h, a \sim \pi_h} [Q_h^*(s, \omega, a)]$
with π_h subject to **persuasiveness** constraint
 $\pi_h \in \text{Pers}(\mu_h, u_h)$

This recursion can still be solved efficiently by DP from $V_{H+1}^*(s) = 0$.

Bellman equations for MPPs

RL via Optimism-Pessimism Principle

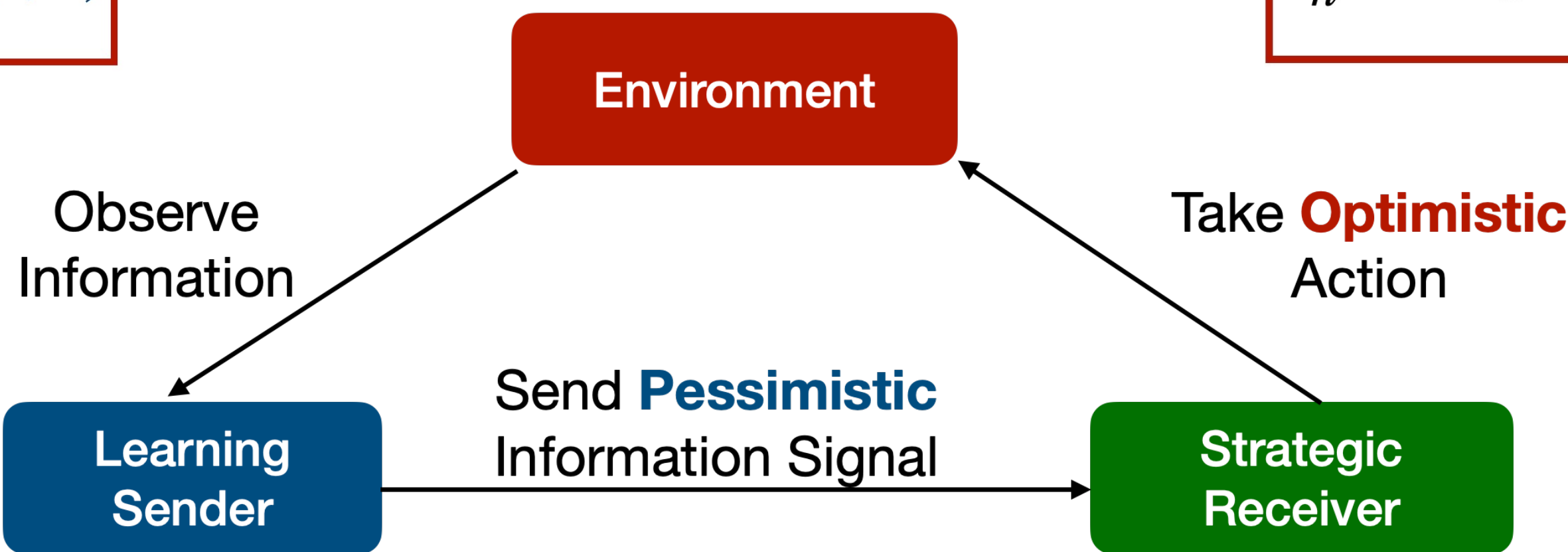
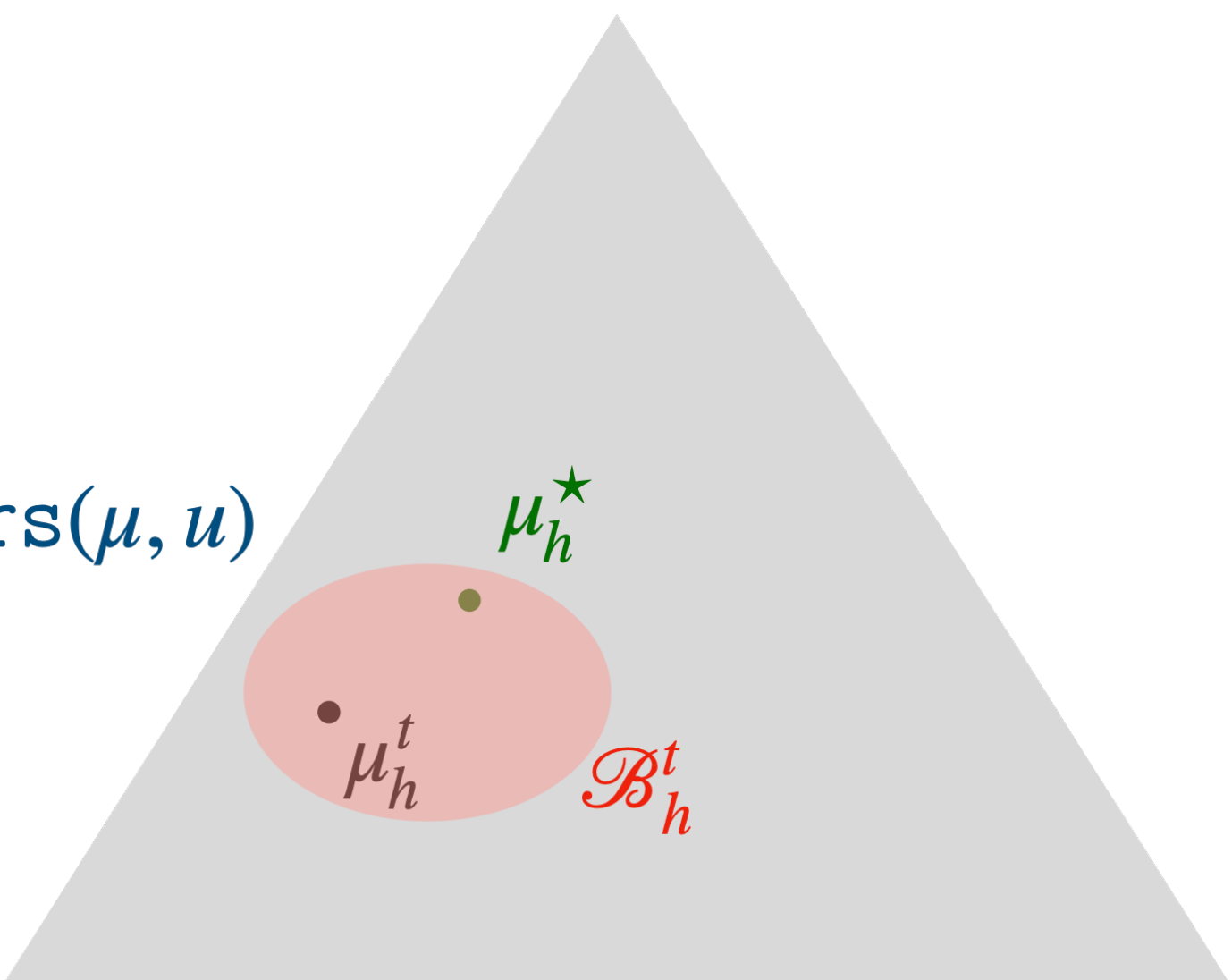
Pessimism to ensure *persuasiveness*

$$\pi_h^t \leftarrow \arg \max_{\pi_h} \mathbb{E}_{\mu_h, \pi_h} [Q_h^*(s, \omega, a)] \text{ s.t. } \pi_h \in \bigcap_{\mu \in \mathcal{B}_h^t} \text{Pers}(\mu, u)$$

Optimism to ensure *exploration*

$$\pi_h^t \leftarrow \arg \max_{\pi_h} \mathbb{E}_{\mu_h, \pi_h} [\tilde{Q}_h^t(s, \omega, a)] \text{ over } \bigcap_{\mu \in \mathcal{B}_h^t} \text{Pers}(\mu, u)$$

$$\pi_h \in \bigcap_{\mu \in \mathcal{B}_h^t} \text{Pers}(\mu, u)$$



$$\text{Regret}(T) = \tilde{O}(\sqrt{d^3} \cdot H^2 \cdot \sqrt{T})$$

